

**DATE:** March XX, 2006

**TO:** Larry Dix, Executive Director, NACO

**FROM:** Brenda L. Decker, Chief Information Officer

**RE:** Enterprise Agreements for IBM Software, Hardware Maintenance and Software Maintenance

Larry – At the legislative hearing regarding LB 921 (the bill that consolidated the IT operational areas into the CIO's office) we had a brief conversation about collaboration between the State and the Counties on some of the shared services initiatives we have going on. Attached is a memo that we have sent to some of the political subdivisions of the State, but you may wish to distribute more widely to your counties. The purpose of this memo is to invite political subdivisions to participate in one or more enterprise agreements for IBM software, hardware maintenance and software maintenance. Currently, these contracts account for an annual savings over \$400,000 to State agencies by simply consolidating purchases.

In an effort to insure that government is receiving the best possible pricing, the Department of Administrative Services has entered into the following agreements with IBM:

- ELA (Enterprise License Agreement) for software licenses;
- CHIS (“Contract Handling International Solution”) for hardware maintenance, and
- SWMA (Software Maintenance Agreement) for OS software maintenance.

Eligible products include Monthly Licensed Charge (MLC) products, One Time Charge (OTC) licensed products, Host One Time Charge (mainframe, System 390, z-series), Distributed One Time Charge (Passport products), Hardware Maintenance Renewals (I-Series, P-Series, and mainframes) and OS Software Renewals (I-Series and P-Series).

The memo details out the discounts the State received last year. We believe that by collaborating with political subdivisions we can all lower our costs, with each entity receiving the benefits attained through our combined purchasing power.

This is strictly voluntary. However, if you have any counties interested in participating or if they have further questions, please contact Steve Schafer (402/471-4385, or email at [slschafe@notes.state.ne.us](mailto:slschafe@notes.state.ne.us)), by April 15. Further information about these enterprise agreements is available on our web site at:

[http://its.ne.gov/it\\_fin\\_serv/procurement/ibm\\_contracts.html](http://its.ne.gov/it_fin_serv/procurement/ibm_contracts.html).